

Prepared for: , MUNICIPALITY OF PRINCETON
400 WITHERSPOON
PRINCETON, NJ 08540

2026 Maverick FWD SuperCrew 4.5' box 121.1" WB XLT (W8H)

Price Level: 615 | Quote ID: NJCPAPRIN2



Client Proposal

Prepared by:
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Quote ID: NJCPAPRIN2
Date: 08/04/2026



All American Ford of Paramus | 375 Route 17, Paramus, New Jersey, 076522905
Office: 201-262-4900 | Fax: 201-262-4507

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All American Ford of Paramus | 375 Route 17 Paramus New Jersey | 076522905

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Table of Contents

Description	Page
Cover Page.....	1
Table of Contents.....	2
As Configured Vehicle.....	3
Pricing Summary - Single Vehicle.....	6
Pricing Summary - Multiple Vehicle.....	7

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As Configured Vehicle

Code	Description	MSRP
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Base Vehicle

W8H	Base Vehicle Price (W8H)	\$30,645.00
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Packages

300A	Equipment Group 300A	N/C
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Includes:

- Engine: 2.5L Hybrid
- Transmission: Power-Split Electric CVT
- 2.91 Axle Ratio
- GVWR: 5,230 lbs
- Tires: P225/65R17 A/S BSW
- Wheels: 17" Carbonized Gray Painted Aluminum
- Unique Cloth Front Bucket Seats
- Includes 6-way manual adjustable driver and 4-way manual adjustable passenger, front floor console with eShifter, armrest and storage bin.
- Radio: AM/FM Stereo w/6 Speakers
- Includes 2 front USB ports and 1 rear USB port.
- Ford Connectivity Package (1-Year Included)

Features may vary by make and model. Includes unlimited Wi-Fi hotspot, audio and video streaming, voice assistant and entertainment. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50G within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.

- SYNC 4 w/Enhanced Voice Recognition

Includes 13.2" center display, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owner's manual and conversational voice command recognition. A 3-month trial subscription is included for all new SiriusXM-equipped Ford vehicles.

- SiriusXM w/360L

A 3-month trial subscription is included for all new SiriusXM-equipped Ford vehicles. Service will automatically stop at the end of your trial subscription period unless you decide to continue service. Trial is non-transferrable. If you do not wish to enjoy your trial, you can cancel by calling the number below. All SiriusXM services require a subscription, each sold separately by SiriusXM after the trial period. Service subject to the SiriusXM customer agreement and privacy policy, visit siriusxm.com for complete terms and how to cancel which includes online methods or calling 1-866-635-2349. Some services and features are subject to device capabilities and location availability. Satellite service not available in Alaska and Hawaii. Certain features and/or content may not be available in vehicles with SiriusXM with 360L unless an active data connection is enabled in the vehicle. Content varies by SiriusXM subscription plan. All fees, content and features are subject to change. SiriusXM and related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.

Powertrain

993	Engine: 2.5L Hybrid	Included
44E	Transmission: Power-Split Electric CVT	Included
STDAX	2.91 Axle Ratio	Included
STDGV	GVWR: 5,230 lbs	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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As Configured Vehicle (cont'd)

Code	Description	MSRP
Wheels & Tires		
STDTR	Tires: P225/65R17 A/S BSW	Included
64T	Wheels: 17" Carbonized Gray Painted Aluminum	Included
Seats & Seat Trim		
7	Unique Cloth Front Bucket Seats <i>Includes 6-way manual adjustable driver and 4-way manual adjustable passenger, front floor console with eShifter, armrest and storage bin.</i>	Included
Other Options		
121WB	121.1" Wheelbase	STD
PAINT	Monotone Paint Application	STD
STDRD	Radio: AM/FM Stereo w/6 Speakers <i>Includes 2 front USB ports and 1 rear USB port.</i> <i>Includes:</i> <i>- Ford Connectivity Package (1-Year Included)</i> <i>Features may vary by make and model. Includes unlimited Wi-Fi hotspot, audio and video streaming, voice assistant and entertainment. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50G within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.</i> <i>- SYNC 4 w/Enhanced Voice Recognition</i> <i>Includes 13.2" center display, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owner's manual and conversational voice command recognition. A 3-month trial subscription is included for all new SiriusXM-equipped Ford vehicles.</i> <i>- SiriusXM w/360L</i> <i>A 3-month trial subscription is included for all new SiriusXM-equipped Ford vehicles. Service will automatically stop at the end of your trial subscription period unless you decide to continue service. Trial is non-transferrable. If you do not wish to enjoy your trial, you can cancel by calling the number below. All SiriusXM services require a subscription, each sold separately by SiriusXM after the trial period. Service subject to the SiriusXM customer agreement and privacy policy, visit siriusxm.com for complete terms and how to cancel which includes online methods or calling 1-866-635-2349. Some services and features are subject to device capabilities and location availability. Satellite service not available in Alaska and Hawaii. Certain features and/or content may not be available in vehicles with SiriusXM with 360L unless an active data connection is enabled in the vehicle. Content varies by SiriusXM subscription plan. All fees, content and features are subject to change. SiriusXM and related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i>	Included
66C	Ford Co-Pilot360 <i>Includes:</i> <i>- Auto High Beams</i> <i>- BLIS w/Cross-Traffic Alert & Trailer Coverage</i> <i>Includes blind spot assist.</i> <i>- Exit Warning</i>	\$795.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
	- Lane-Keeping System Includes Lane-Keeping Alert, lane-keeping assist, Driver Alert and road edge detection. - Intersection Assist - Pre-Collision Assist w/Automatic Emergency Braking Includes pedestrian detection, forward collision warning, dynamic brake support, automatic emergency braking (AEB) oncoming and post-collision braking. - Rear Cross Traffic Braking - Rear Parking Sensors - Rear View Camera - Power Glass Manual-Folding Mirrors Includes blind spot information system.	
96G	Tough Bed Spray-in Bedliner	\$525.00
153	Front License Plate Bracket <i>Standard in states where required by law, optional to all others.</i>	N/C
Exterior Color		
M7_05	Carbonized Gray Metallic	N/C
Interior Color		
7B_07	Navy Pier/Aspen Gray w/Unique Cloth Front Bucket Seats	N/C
Upfit Options		
UPFIT	INSTALL TONNEAU COVER	\$1,521.00
SUBTOTAL		\$33,486.00
Destination Charge		\$1,695.00
TOTAL		\$35,181.00

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Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$30,645.00
Options		\$1,320.00
Colors		\$0.00
Upfitting		\$1,521.00
Fleet Discount		\$0.00
Fuel Charge		\$0.00
Destination Charge		\$1,695.00
Subtotal		\$35,181.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
NJCPA	NJCPA BID#: BC-BID-24-43 / CO-OP#: CK04 (BASE DISCOUNT 3.5%)	-\$1,131.90
NJCPA	NJCPA BID#: BC-BID-24-43 / CO-OP#: CK04 (OPTIONS DISCOUNT 6%)	-\$79.20
Subtotal		\$33,969.90
<i>Post-Tax Adjustments</i>		
Code	Description	MSRP
DELIVERY	DELIVERY TO MERCER COUNTY (OPTIONAL)	\$425.00
Subtotal		\$34,394.90
Total		\$34,394.90

Customer Signature

Acceptance Date

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Pricing Summary - Multiple Vehicles

Vehicle Quantity: 2

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$61,290.00
Options		\$2,640.00
Colors		\$0.00
Upfitting		\$3,042.00
Fleet Discount		\$0.00
Fuel Charge		\$0.00
Destination Charge		\$3,390.00
Subtotal		\$70,362.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
NJCPA	NJCPA BID#: BC-BID-24-43 / CO-OP#: CK04 (BASE DISCOUNT 3.5%)	-\$2,263.80
NJCPA	NJCPA BID#: BC-BID-24-43 / CO-OP#: CK04 (OPTIONS DISCOUNT 6%)	-\$158.40
Subtotal		\$67,939.80
<i>Post-Tax Adjustments</i>		
Code	Description	MSRP
DELIVERY	DELIVERY TO MERCER COUNTY (OPTIONAL)	\$850.00
Subtotal		\$68,789.80
Total		\$68,789.80

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